

# COMPLIMENTARY SERVICES

Please refer to the below complimentary services that I provide to my clients, these services provide insight, advice, and planning for current and future operational goals. Further below is my contact information to reach me anytime with any questions.

- ❖ Industrial Availability Reports  
(Properties For Sale & Lease)
- ❖ Land Availability Reports  
(For Sale & Design-Build)
- ❖ Lease Audit & Analysis
- ❖ Market Reports  
(Sold and Leased)



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INDUSTRIAL REAL ESTATE SERVICES

# Buyer & Tenant Representation Services

Specializing in industrial real estate and more specifically representation of Buyer's and Tenants, I can provide a qualified expert opinion and advise on the current market trends and how they affect your current real estate situation. Below is an overview of my expertise and scope of services.

## Buyer & Tenant Representation



Assisting through a proprietary process in locating suitable property for expansion, relocation or consolidation.

## Purchase & Lease Negotiations



Negotiating terms of a purchase, new lease, or lease renewal and the drafting of offers to purchase and lease.

## Market Intel



Provide ongoing information such as sale prices, market lease rates, off market opportunities and new developments.


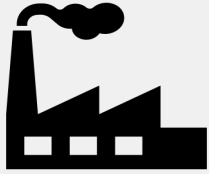

## Facilitate Services



Recommend building inspectors, appraisers, environmental, contractors, financing, etc.

# Specialized Knowledge of the following Industries

 <b>Food Industry</b>	 <b>E-Commerce</b>	 <b>Warehouse/Logistics</b>
<ul style="list-style-type: none"> <li>☐ CFIA &amp; HACCP Facilities;</li> <li>☐ Food Manufacturing Facilities;</li> <li>☐ Cold Storage;</li> <li>☐ Packaging, Labelling;</li> <li>☐ Food processing;</li> </ul>	<ul style="list-style-type: none"> <li>☐ Last Mile;</li> <li>☐ Retail;</li> <li>☐ Direct to Consumer;</li> <li>☐ Strategic Proximity to Consumer Base;</li> <li>☐ Reverse Logistics;</li> </ul>	<ul style="list-style-type: none"> <li>☐ Distribution Facilities;</li> <li>☐ New Developments;</li> <li>☐ Distance to Manufacturing Plant and Consumer;</li> <li>☐ Racking Capability &amp; Property Clear Height;</li> <li>☐ Staging Bay Depth;</li> </ul>

 <b>Transportation</b>	 <b>Manufacturing</b>	 <b>Land/Design-Build</b>
<ul style="list-style-type: none"> <li>☐ Outside Storage;</li> <li>☐ Repair Shops;</li> <li>☐ Truck Sales Centre;</li> <li>☐ Trailer Manufacturing;</li> <li>☐ Transportation Facilities;</li> </ul>	<ul style="list-style-type: none"> <li>☐ High Power Supply Facilities;</li> <li>☐ Employment Pool;</li> <li>☐ Specialized Manufacturing;</li> <li>☐ Properties operational efficiency;</li> </ul>	<ul style="list-style-type: none"> <li>☐ Zoning and site-specific by-laws;</li> <li>☐ Development Process;</li> <li>☐ Track Design-Build Opportunities;</li> <li>☐ Knowledge of Different Municipalities;</li> </ul>